



#### **Important information**

This Investment Report is provided by Asteron Life & Superannuation Limited,

ABN 87 073 979 530, AFSL 229880 (Asteron Life). It should be read in conjunction with your Annual Statement and provides you with the information you need to understand the management, financial condition and investment performance of your investment option(s) and product.

Asteron Life is part of the TAL Dai-ichi Life Australia Pty Limited ABN 97 150 070 483 group of companies (TAL). The obligations of Asteron Life are not guaranteed by any other company within the TAL Group. Except as otherwise stated, Asteron Life and its related bodies corporate do not guarantee the repayment of capital invested in or the investment performance of any of any of the products or funds referred to in this Investment Report, unless otherwise stated. These investments are not a bank deposit or other bank liability and are subject to investment risk including possible delays in repayment and loss of the interest and principal invested.

Please note that unless stated otherwise, no guarantee is given by Asteron Life that the objectives of any of the investment products or funds will be achieved. Past performance is not a reliable indicator of future performance. The value of an investment may rise or fall with the changes in the market.

The information contained in this Investment Report is of a general nature only and has been prepared without taking into account your financial situation, needs or objectives. You should consider the appropriateness of this information having regard to these things before making any investment decision. Your financial adviser can help you in relation to your investment decisions and can tailor a financial plan that is appropriate for you.



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# **Investments**

#### Use of derivatives

Derivatives are securities that derive their value from another security. Commonly known derivatives include futures and options. We and underlying investment managers for your investment option(s) may use derivatives. Please note that the investment strategy of each investment fund doesn't allow the use of derivatives for speculation or gearing purposes.

From time to time, we may use cash proceeds from terminating investment options to purchase derivatives, such as futures, for transition management purposes if permitted by law and it is consistent with the Fund's investment strategy. However, we won't use derivatives for gearing or speculative purposes. We may, for instance, purchase derivatives where we undertake the termination of an investment option, with the proceeds deposited into cash temporarily. The aim of using derivatives in these circumstances would be to help reduce the risk of members' investment missing out on market returns during the period in which their funds are held in cash. Markets go up and down, so there is a risk the value of your investment may decrease.

#### **Buy-sell spreads**

You may incur a buy-sell spread when you make contributions, withdraw or change your investment funds. This 'spread' is the difference in the buying price and selling price of the investment fund, and generally covers the transaction costs of buying and selling the underlying assets of that investment fund. It ensures that non-transacting members are not disadvantaged by the activity of transacting members. The spread isn't a fee paid to us or the investment manager. It is retained within the underlying investment option to cover these transaction costs.

The investment manager (including us) may vary the buy-sell spread costs from time to time including increasing these costs without notice when it is necessary to protect the interests of existing investors and if permitted by law. The updated information will be disclosed on our website.

# How to match investment funds to my policy?

To determine which investment funds are relevant to your policy, please refer to the investment fund name under the heading 'Investment fund summary' of your Annual Statement to match the unit price or interest rate as at 30 June 2020.

# **Performance Benchmarks**

The benchmarks used to evaluate the performance of the asset classes that make up the investment funds, together with the performance of these asset classes over the past 1, 3 and 5 years to 30 June 2020 are set out below.

		Annualised asset sector returns to 30 June 2020 (% pa)*				
Asset class	Performance benchmark	1 year	3 years	5 years		
Cash	Bloomberg AusBond Bank Bill Index	0.8	1.5	1.7		
Australian fixed interest	Bloomberg AusBond Composite 0+ Yr Index	4.2	5.6	4.8		
International fixed interest	JP Morgan Global Government Bond Index (ex-Australia) hedged to \$A	6.6	5.3	5.1		
Australian shares	S&P/ASX 200 Accumulation Index	-7.7	5.2	5.9		
International shares (unhedged)	MSCI world ex Aust Net Unhedged	5.2	10.7	9.4		
Australian listed property	S&P/ASX 200 A-REIT Index	-21.3	2.0	4.4		
International listed property	FTSE EPRA/NAREIT Developed Ex Australia Rental in AUD Hedged	-15.7	-0.8	3.3		
Infrastructure	Absolute return of 8.75% p.a. after fees and expenses	8.8	8.8	8.8		

 $<sup>{}^{\</sup>star}\mathrm{Gross}$  performance before allowance for fees, taxes and other charges.



# **Private Investor, Superannuation & Rollover policies**

The underlying assets of the policies covered in this section comprise entirely of investments in the Asteron Life Statutory Fund No. 2. This section applies to you if you are invested in:

Private Plans	Superannuation Plans
Wealth Series	Wealth Series
Quantum Series	Quantum Series
Performance Series	Performance Series
Monitor Money	Monitor Money

When viewing the information contained in this section, please be aware that historical performance shows how an investment has performed in the past. It's not an indication of how it may perform in future.

Private Investors	Sell Unit Price as at 30 June 2020 (\$)	Year ended 30 June 2020 (%)	Year ended 30 June 2019 (%)	Year ended 30 June 2018 (%)	Year ended 30 June 2017 (%)	Year ended 30 June 2016 (%)	5 year compound average return (% pa)
Guaranteed Cash Fund							
Wealth	3.4	0.0	0.3	0.1	0.2	0.4	0.2
Quantum	1.9	0.0	0.6	0.4	0.4	0.6	0.4
Australian Fixed Interest Fund							
Performance	1.9	2.5	5.5	1.1	-0.7	3.6	2.4
Quantum	3.0	2.2	5.1	0.7	-1.1	3.3	2.0
Australian Shares Value Fund							
Wealth	12.7	3.4	-2.6	7.7	16.4	-1.5	4.5
Performance	5.2	3.3	-2.6	7.7	16.4	-1.5	4.4
Quantum	9.1	3.7	-2.3	8.1	16.7	-1.2	4.8
Global Shares Fund							
Wealth	3.4	6.9	7.3	13.7	9.8	-0.5	7.3
Performance	2.8	6.9	7.3	13.7	9.8	-0.5	7.3
Traditional Balanced Fund							
Wealth	8.6	5.4	6.3	4.3	1.9	7.8	5.1
Performance	4.2	5.4	6.3	4.3	1.9	7.8	5.1
Quantum	4.9	5.7	6.6	4.6	2.2	8.2	5.5
Monitor Money	5.7	5.4	6.3	4.3	1.9	8.0	5.2

 $<sup>\</sup>boldsymbol{\cdot}$  The above returns are net of tax and investment management fees.

<sup>•</sup> Unit prices may rise or fall, except the Asteron Guaranteed Cash Fund where Asteron Life guarantees that the unit price will never fall.

 $<sup>\</sup>boldsymbol{\cdot}$  Past performance is no indication of future performance.

When viewing the information contained in this section, please be aware that historical performance shows how an investment has performed in the past. It's not an indication of how it may perform in future.

Superannuation Investors	Sell Unit Price as at 30 June 2020 (\$)	Year ended 30 June 2020 (%)	Year ended 30 June 2019 (%)	Year ended 30 June 2018 (%)	Year ended 30 June 2017 (%)	Year ended 30 June 2016 (%)	5 year compound average return (% pa)
Guaranteed Cash Fund							
Wealth	5.4	0.0	0.7	0.6	0.5	0.7	0.5
Quantum	2.4	0.1	0.9	0.8	0.8	0.9	0.7
Australian Fixed Interest Fund							
Performance	6.2	3.2	7.1	2.5	-0.8	4.7	3.3
Quantum	4.1	2.8	6.7	2.1	-1.2	4.2	2.9
Australian Shares Value Fund							
Wealth	14.2	-8.0	-2.7	11.0	21.3	-1.3	3.5
Performance	3.7	-8.0	-2.7	11.0	21.3	-1.2	3.5
Quantum	11.0	-7.7	-2.4	11.3	21.6	-0.9	3.8
Global Shares Fund							
Wealth	3.9	8.1	9.8	15.0	21.6	-0.4	10.6
Performance	4.1	8.1	9.8	15.0	21.6	-0.4	10.6
Traditional Balanced Fund							
Wealth	13.5	-2.7	7.1	9.1	5.6	2.6	4.2
Performance	4.7	-2.7	7.1	9.1	5.6	2.6	4.3
Quantum	6.4	-2.4	7.4	9.4	5.9	2.9	4.6
Monitor Money	8.3	-2.7	7.1	9.1	5.6	2.7	4.3

<sup>•</sup> The above returns are net of tax and investment management fees.

<sup>•</sup> Unit prices may rise or fall, except the Asteron Guaranteed Cash Fund where Asteron Life guarantees that the unit price will never fall.

 $<sup>\</sup>boldsymbol{\cdot}$  Past performance is no indication of future performance.

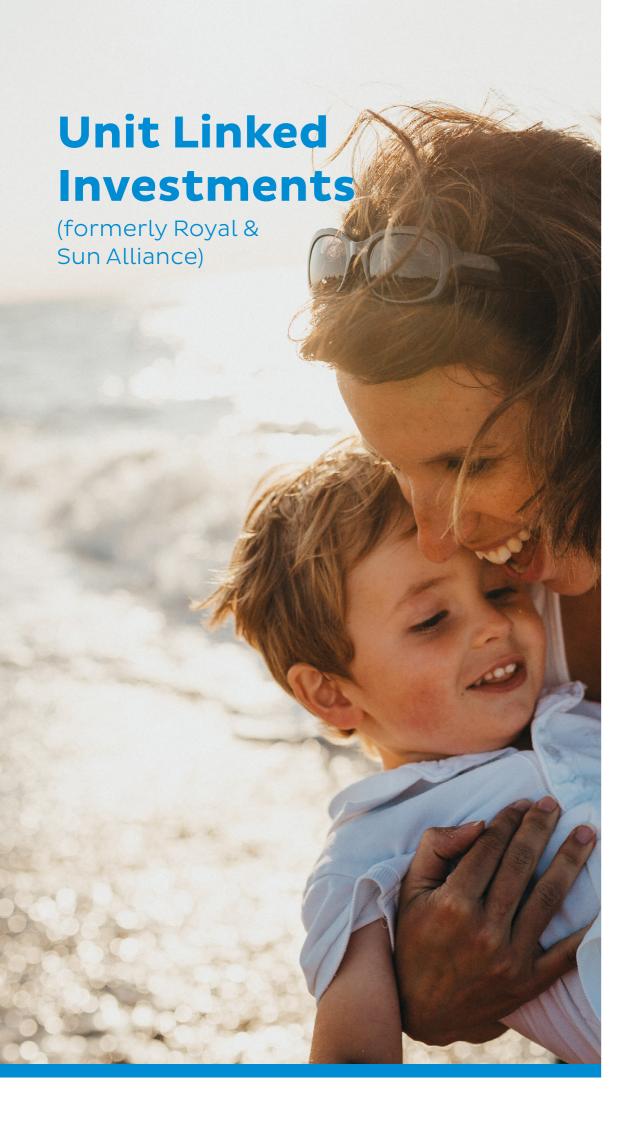
#### **Asset Allocation**

The following table provides the asset allocation (%) for each investment fund as at 30 June 2020.

Private Funds	Cash	Australian Fixed Interest	International Fixed Interest	Australian Equity	International Equity	Australian Property	International Property	Infrastructure
Asteron Guaranteed Cash Fund	100%	-	-	-	-	-	-	-
Australian Fixed Interest Fund	0.50%	99.50%	-	-	-	-	-	-
Australian Shares Value Fund	0.86%	-	-	99.14%	-	-	-	-
Global Shares Fund	1.83%	-	-	-	98.17%	-	-	-
Traditional Balanced Fund	13.98%	16.79%	16.21%	20.80%	21.85%	-	6.63%	3.74%

Superannuation Funds	Cash	Australian Fixed Interest	International Fixed Interest	Australian Equity	International Equity	Australian Property	International Property	Infrastructure
Asteron Guaranteed Cash Fund	100%	-	-	-	-	-	-	-
Australian Fixed Interest Fund	0.42%	99.58%	-	-	-	-	-	-
Australian Shares Value Fund	0.05%	-	-	99.95%	-	-	-	-
Global Shares Fund	0.84%	-	-	-	99.16%	-	-	-
Traditional Balanced Fund	14.13%	16.74%	16.17%	20.75%	21.79%	-	6.62%	3.80%

<sup>&#</sup>x27;-' there was no allocation to this sector.



## **Private Investor, Superannuation & Rollover policies**

(Policies purchased prior to 31 August 2000 – formerly known as Royal & Sun Alliance Life Assurance Australia Limited.)

The underlying assets of the policies covered by this section of the Investment Report comprise entirely of investments in the Asteron Life Statutory Fund No. 2. This section applies to you if you took out your policy before 31 August 2000 and you are invested in:

Private Plans	Superannuation Plans
Care Bond / Investment Bond / Navigator Bond	Super Bond / Rollover Bond / Navigator Bond
Money Accumulator *	Invested Fund^
Nestegg	Vested Investment Plan
Vested Investment Plan	Universal Super / PSP Plan
Horizon / Managed Investment Policy	Horizon / Managed Investment Policy

<sup>\*</sup> Formerly known as Sun Alliance Money Accumulator (prior to 1 July 2003).

<sup>^</sup> Formerly known as Sun Alliance Invested Fund (prior to 1 July 2003).

When viewing the information contained in this section, please be aware that historical performance shows how an investment has performed in the past. It's not an indication of how it may perform in future.

Private Investors	Sell Unit Price as at 30 June 2020 (\$)	Year ended 30 June 2020 (%)	Year ended 30 June 2019 (%)	Year ended 30 June 2018 (%)	Year ended 30 June 2017 (%)	Year ended 30 June 2016 (%)	5 year compound average return (% pa)
Care Bond/Investment Bond/Navigator Bond							
Asteron Guaranteed Cash Fund	3.0	0.0	0.0	0.0	0.0	0.1	0.0
Australian Fixed Interest Fund	4.0	2.4	5.3	0.8	-1.0	3.4	2.1
Traditional Balanced Fund	10.0	-1.8	5.7	6.6	4.6	2.2	3.4
Traditional Growth Fund	5.9	-1.4	6.6	8.7	6.2	1.9	4.4
Australian Shares Value Fund	6.9	3.8	-2.0	8.2	16.9	-1.0	4.9
Traditional Conservative Fund	4.3	-0.4	5.3	4.8	2.9	2.5	3.0
Sun Alliance Money Accumulator (SAMA)							
Traditional Balanced Fund (Accumulation shares)	10.8	-1.5	6.0	6.9	4.9	2.5	3.7
Nestegg/ SAMA (1%)							
Traditional Balanced Fund (Accumulation shares)	11.4	-1.3	6.3	7.1	5.1	2.7	3.9
Vested Investment Plan (VIP)							
Asteron Guaranteed Cash Fund	2.3	0.0	0.0	0.0	0.0	0.0	0.0
Australian Fixed Interest Fund	3.0	1.9	4.7	0.3	-1.5	2.8	1.6
Traditional Balanced Fund	7.3	-2.3	5.2	6.1	4.1	1.7	2.9
Traditional Growth Fund	4.4	-1.9	6.0	8.2	5.7	1.4	3.8
Australian Shares Value Fund	5.5	3.3	-2.6	7.7	16.3	-1.6	4.4
Horizon/Managed Investment Policy							
Asteron Guaranteed Cash Fund	3.2	0.0	0.4	0.2	0.2	0.4	0.3
Traditional Balanced Fund	10.9	-1.5	6.0	6.9	4.9	2.5	3.7
Traditional Growth Fund	6.4	-0.8	7.0	9.2	6.7	2.3	4.8

<sup>•</sup> The above returns are net of tax and investment management fees.

<sup>•</sup> Unit prices may rise or fall, except the Asteron Guaranteed Cash Fund where Asteron Life guarantees that the unit price will never fall.

 $<sup>\</sup>boldsymbol{\cdot}$  Past performance is no indication of future performance.

When viewing the information contained in this section, please be aware that historical performance shows how an investment has performed in the past. It's not an indication of how it may perform in future.

Superannuation Investors	Sell Unit Price as at 30 June 2020 (\$)	Year ended 30 June 2020 (%)	Year ended 30 June 2019 (%)	Year ended 30 June 2018 (%)	Year ended 30 June 2017 (%)	Year ended 30 June 2016 (%)	5 year compound average return (% pa)
Super Bond/Roll-over Bond/Navigator Bond							
Asteron Guaranteed Cash Fund	4.7	0.0	0.4	0.3	0.3	0.4	0.3
Australian Fixed Interest Fund	6.5	3.0	6.9	2.2	-1.0	4.4	3.1
Australian Shares Fund	9.8	-7.6	-2.2	11.4	21.8	-0.8	4.0
Traditional Conservative Fund	5.8	-0.4	6.9	7.1	4.9	3.3	4.3
Traditional Balanced Fund	36.8	-2.4	7.4	9.4	5.9	2.9	4.6
Traditional Growth Fund	39.1	-2.0	8.5	12.3	8.9	2.6	5.9
Sun Alliance Invested Fund (SAIF)							
Traditional Balanced Fund (Accumulation shares)	39.8	-2.1	7.7	9.7	6.2	3.2	4.9
Vested Investment Plan (VIP)							
Traditional Balanced Fund	15.2	-2.9	6.9	8.8	5.4	2.4	4.0
Universal Super Plan/PSP Plan							
Asteron Guaranteed Cash Fund	3.6	0.0	0.0	0.0	0.0	0.0	0.0
Australian Fixed Interest Fund	5.2	2.4	6.3	1.7	-1.5	3.9	2.5
Traditional Balanced Fund	15.1	-2.9	6.9	8.8	5.4	2.4	4.0
Traditional Growth Fund	24.4	-2.6	8.0	11.8	8.3	2.1	5.4
Horizon/Managed Investment Policy							
Asteron Guaranteed Cash Fund	5.1	0.0	0.7	0.6	0.6	0.7	0.5
Traditional Balanced Fund	39.9	-2.1	7.7	9.7	6.2	3.4	4.9

<sup>•</sup> The above returns are net of tax and investment management fees.

<sup>•</sup> Unit prices may rise or fall, except the Asteron Guaranteed Cash Fund where Asteron Life guarantees that the unit price will never fall.

 $<sup>\</sup>boldsymbol{\cdot}$  Past performance is no indication of future performance.

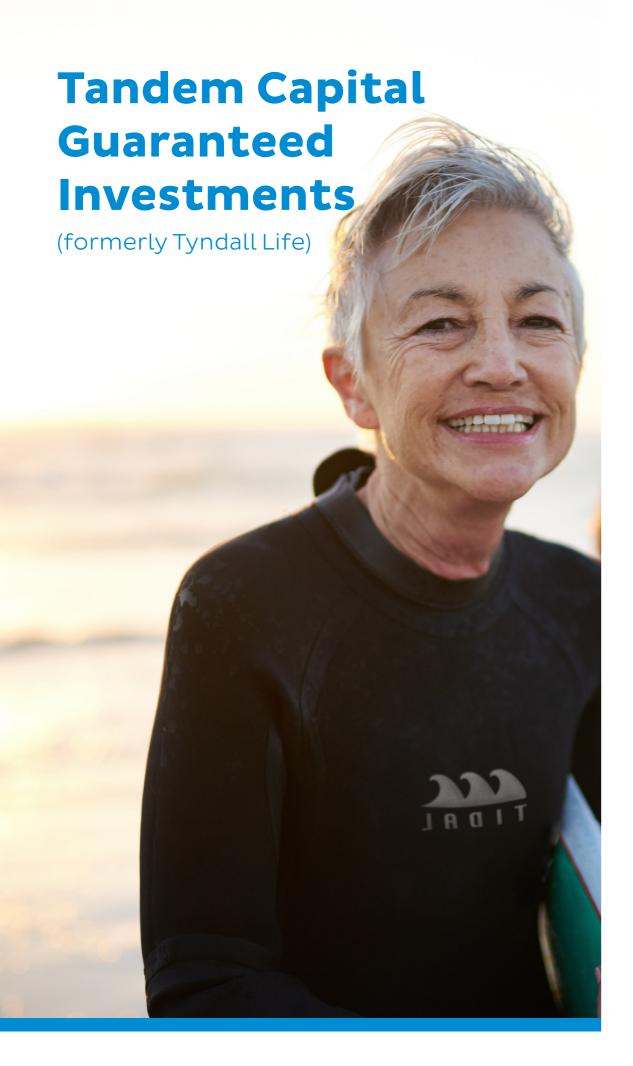
## **Asset Allocation**

The following table provides the asset allocation (%) for each investment fund as at 30 June 2020.

Private Funds	Cash	Australian Fixed Interest	International Fixed Interest	Australian Equity	International Equity	Australian Property	International Property	Infrastructure
Asteron Guaranteed Cash Fund	100%	-	-	-	-	-	-	-
Australian Fixed Interest Fund	0.50%	99.50%	-	-	-	-	-	-
Australian Shares Value Fund	0.86%	-	-	99.14%	-	-	-	-
Traditional Conservative Fund	22.98%	21.53%	23.84%	12.90%	12.86%	-	5.89%	-
Traditional Balanced Fund	13.98%	16.79%	16.21%	20.80%	21.85%	-	6.63%	3.74%
Traditional Growth Fund	7.02%	12.75%	8.47%	27.70%	31.91%	-	7.45%	4.70%
Traditional Conservative Fund  Traditional Balanced Fund	22.98%	21.53% 16.79%	23.84%	12.90% 20.80%	12.86% 21.85%	-	5.89% 6.63%	

Superannuation Funds	Cash	Australian Fixed Interest	International Fixed Interest	Australian Equity	International Equity	Australian Property	International Property	Infrastructure
Asteron Guaranteed Cash Fund	100%	-	-	-	-	-	-	-
Australian Fixed Interest Fund	0.42%	99.58%	-	-	-	-	-	-
Australian Shares Value Fund	0.05%	-	-	99.95%	-	-	-	-
Traditional Conservative Fund	22.75%	21.59%	23.91%	12.94%	12.90%	-	5.91%	-
Traditional Balanced Fund	14.13%	16.74%	16.17%	20.75%	21.79%	-	6.62%	3.80%
Traditional Growth Fund	6.81%	12.75%	8.47%	27.70%	31.91%	-	7.45%	4.85%

<sup>&#</sup>x27;-' there was no allocation to this sector.



## Your policy explained

Assets of the investment fund comprise entirely of investments in the Asteron Life Statutory Fund No. 1. Each Tandem policy has its own investment account within this Statutory Fund.

Your capital guaranteed investment policy provides that the benefit payable is the balance of your investment account. This balance comprises, at any time, the sum of premiums received plus interest allocated less expenses and withdrawals.

#### **Interest crediting rates**

Interest is allocated to your investment account as at 30 June each year. As provided in the policy, the rate of interest credited each year is the rate earned by the assets of the investment fund (including capital gains and losses), after providing for income tax, expenses (including our management fee) and movements to or

If your policy is surrendered before 30 June, interest will be added at the date of surrender using the prevailing interim rate, which could be different from the final declared rate.

For the year ended 30 June 2020, interest has been credited to your account at the rate of:

Private 1.18% Superannuation 1.88%

The interest crediting rates for the last 5 years have been:

	Crediting rate % pa	
Year ended 30 June	Private	Superannuation
2020	1.18	1.88
2019	3.86	5.14
2018	2.34	3.30
2017	1.72	2.55
2016	1.19	1.90

Past performance is no indication of future performance.

# **Investment Objective and Strategy**

It is Asteron Life's policy to ensure that there is never a negative crediting rate. These objectives are achieved through an appropriate mix of investment assets in the fund, the use of reserves and occasional financial support from Asteron Life.

## **Asset Allocation**

The following table provides the asset allocation for your portfolio in the Asteron Life Statutory Fund No. 1 Fund as at 30 June 2020.

Superannuation Funds	Cash	Australian Fixed Interest	International Fixed Interest	Global Convertible Bond	Australian Equity	International Equity	Australian Property	International Property	Infrastructure
Private Investment Portfolio	16.85%	59.28%	-	-	9.03%	14.84%	-	-	-
Superannuation Investment Portfolio	17.71%	58.32%	-	-	9.07%	14.90%	-	-	-

'-' there was no allocation to this sector.



#### Your policy explained

The underlying assets of the policies covered by this section of the Investment Report comprise entirely of investments in the Asteron Life Statutory Fund No. 1.

The Capital Guaranteed Fund provides for those investors who want an absolute guarantee that their investment (and the final rate of return credited), can't be eroded by later adverse movements in financial markets.

The guarantee provided by Asteron Life is that any amounts allocated to the investment account, including declared final rates of interest, are guaranteed.

The tables on the following pages show the interest rate histories for both private investment plans and super

The super plans have achieved a higher rate of return as they are subject to a lower tax rate. All returns shown are net of tax and charges.

Asteron Life declares interest rates for non-participating Capital Guaranteed policies for each six months ending 30 June and 31 December after the end of each period.

For participating Capital Guaranteed policies, interest rates are declared annually for each twelve months ended 31 December, after the end of each period. An interim rate will be paid to policies which are cashed-in prior to the next declared interest rate. The interim rate could be different from the final declared rate.

The interim rates shown in the Performance tables are not necessarily the final rates for the period 1 January 2020 to 30 June 2020.

Private Plans Interest Rates					
	Amev Bonds	Life Pack	Strategic Plan /Bond	Unbundled Life	Ansvar Bond
Period	(% pa)	(% pa*)	(% pa)	(% pa)	(% pa)
01 Jul 16 to 31 Dec 16	1.44	4.50	1.44	1.53	1.44
01 Jan 17 to 30 Jun 17	4.93	4.50	4.93	5.22	4.93
1 Jul 17 to 31 Dec 17	4.43	4.50	4.43	4.69	4.43
1 Jan 18 to 30 Jun 18	2.96	4.50	2.96	3.13	2.96
1 Jul 18 to 31 Dec 18	0.00	4.50	0.00	0.00	0.00
1 Jan 19 to 30 Jun 19	11.30	4.50	11.30	11.97	11.30
1 July 19 to 31 Dec 19	2.35	4.50	2.35	2.49	2.35
1 Jan 20 to 30 Jun 20	3.05	4.50	3.05	3.23	3.05
Interim rate from 1 Jul 20	1.00	4.50	1.00	1.00	1.00

<sup>\*</sup> Interest is declared annually on 31 December – rate for period 1 January 2020 to 30 June 2020 is the interim. Past performance is no indicator of future performance.

#### Superannuation Plans Interest Rates Amev/Super Life Pack Strategic Plan **Unbundled Life Ansvar Bond** Bonds /Bond Period (% pa) (% pa\*) (% pa) (% pa) (% pa) 01 Jul 16 to 31 Dec 16 1.77 4.50 1.77 1.88 1.77 4.50 6.37 01 Jan 17 to 30 Jun 17 6.01 6.01 6.01 1 Jul 17 to 31 Dec 17 5.40 4.50 5.40 5.72 5.40 1 Jan 18 to 30 Jun 18 3.62 4.50 3.62 3.83 3.62 1 Jul 18 to 31 Dec 18 0.00 4.50 0.00 0.00 0.00 1 Jan 19 to 30 Jun 19 13.75 4.50 13.75 14.56 13.75 1 July 19 to 31 Dec 19 2.88 4.50 2.88 3.05 2.88 1 Jan 20 to 30 Jun 20 3.73 4.50 3.73 3.95 3.73 Interim rate from 1 Jul 20 1.25 4.50 1.25 1.25 1.25

#### **Asset Allocation**

The following table provides the asset allocation for your portfolio in the Asteron Life Statutory Fund No. 1 Fund as at 30 June 2020.

Private Plans	Cash	Australian Fixed Interest	International Fixed Interest	Global Convertible Bond	Australian Equity	International Equity	Australian Property	International Property	Infrastructure
Non-participating policies	16.85%	59.28%	-	-	9.03%	14.84%	-	-	-
Participating policies	76.62%	16.20%	-	2.63%	0.02%	0.02%	-	-	4.51%

Superannuation Funds	Cash	Australian Fixed Interest	International Fixed Interest	Global Convertible Bond	Australian Equity	International Equity	Australian Property	International Property	Infrastructure
Non-participating policies	17.71%	58.32%	-	-	9.07%	14.90%	-	-	-
Participating policies	76.97%	15.97%	-	2.42%	0.05%	0.05%	-	-	4.54%

<sup>&#</sup>x27;-' there was no allocation to this sector.

<sup>\*</sup> Interest is declared annually on 31 December – rate for period 1 January 2020 to 30 June 2020 is the interim. Past performance is no indicator of future performance.



## **Participating Policies**

A participating policy is a type of investment life insurance policy issued by a life insurance company that allows the policy owner to share in the life insurer's investment profits generated from the participating funds it invests into. Management of our participating policies is guided by our long term investment Principles.

A guide to our long term investment Principles and information on our Investment Strategy and Strategic Asset Allocations on Participating Policies can be found on our website.

#### **Performance & Asset Allocation**

If your policy is invested in one of the below listed Asteron Capital Guaranteed Participating Portfolios, we recommend you refer to your recent Annual Statement to obtain the Financial Year and Past Performance

Asteron Capital Guaranteed Life (No.1) Portfolio

Asteron Capital Guaranteed Life (No.4) Portfolio

Asteron Capital Guaranteed Superannuation (No.1) Portfolio

Asteron Capital Guaranteed Superannuation (No.4) Portfolio

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